

# A fully integrated software solution — we've got your supply chain needs covered

## Compliance Management

- > Integrated and automated EAN/GS1 labels, hangtags, pricing labels, and more
- > Fully integrated EDI (electronic data interchange)
- > Invoice deduction and other deduction monitoring and management tools
- > Control and non-control state requirements

## EDI

- > Fully integrated EDI transaction support
- > Self-managed or Apprise Managed EDI Services
- > EDI transaction monitoring and troubleshooting
- > EDI transaction archival, retrieval, enquiry and reporting
- > 3rd party EDI integration

## Analytics & Reporting

- > Detailed margin analysis into customer, supplier and brand-level profitability analysis
- > Above- and below-the-line visibility, including allowances, invoice deductions and more
- > Real-time drill down access
- > Business intelligence tools with easy report building
- > Detailed market penetration and opportunities through placement tools
- > Define and track incentives by date range, sales volume, reps, teams, etc.
- > Standard and customisable reports and enquiries
- > User-defined alerts, dashboards, and key performance indicators (KPIs)
- > Compliance management including BDN, VIP & TradePulse reporting, gallonage, taxes, depletions and more
- > Track business performance by territory, sales rep, customer and product
- > Integrates with DI Diver and other 3rd party tools

## Financials

- > Integrated general ledger (G/L), accounts payable (A/P) and accounts receivable (A/R)
- > Proactive credit, collections, and invoice deduction management tools
- > Financial reporting
- > Fintech interface
- > Delinquent account management
- > Automatic bank reconciliation
- > Manage billbacks for samples and depletion allowances
- > Integrates with Excel and other 3rd party tools
- > Tools help you reduce, resolve and recover chargebacks

## Sales & Service

- > Integrated rule-based order entry, including EDI, online and mobile
- > Bill & hold
- > Customer-level credit, collections, pricing, discounting, payment, and other terms
- > Integrated commissions, allowances and reporting
- > Returns management
- > Allocation, reservation and restriction management
- > Sophisticated pricing, deals, and promotion tools
- > Sample management
- > Unlimited selling notes, images, wine reviews and remarks
- > Integrates with 3rd party remote sales order entry solutions
- > On-premise and off-premise management
- > Customer and product specific pricing, discounting and incentive programmes
- > Attach unlimited sales and tasting notes, images, reviews and more

## Demand Planning & Purchasing

- > Customer collaboration
- > Point-of-sale (POS) integration
- > Robust forecasting algorithms
- > Rule-based and time-phased buying tools by customer forecast, seasonality, sales history, trends, and more
- > Depletion allowance management
- > Automated alerting

## Customer & Supplier Portals

- > Fully integrated and rule driven
- > Real-time order entry, inventory status and customer service enquiries
- > Secure anytime, anywhere access for sales reps, customers, and partners
- > Simplified, automated deployment
- > Flexible development tools make it easy to customise the look and feel of your e-commerce presence
- > Filter-based search options for personalised results

## Apprise® Mobile

- > Apprise Mobile tablet app for iOS and Android™
- > Order processing and reviewing of product catalogues, inventory, pricing, invoices, and client information
- > Real-time information with Apprise® ERP integration
- > Works offline, with auto-syncing once back online
- > Build orders with multiple units of measure
- > Pricing is item-specific at the customer level
- > Add images, media, sales documents and files

## Transportation & Logistics

- > Fleet management
- > Route scheduling and optimisation
- > Bills of lading (BOLs) and packing slips
- > Compatible with 3rd party tools including RoadNet

## Warehouse & Inventory

- > Paper or wireless receiving, putaway and picking
- > Flexible bin, zone and location management
- > Directed putaway
- > UCC labelling and other compliance tools
- > Returns
- > Lot tracking
- > Third-party WMS integration
- > Inter-warehouse transfers
- > Cross-docking, lay down areas, and more
- > Reserve, restrict and allocate inventory by customer or representative
- > Ship by the bottle or case
- > Route scheduling and fleet delivery

## Import Management

- > Flexible shipment and container building using a variety of metrics
- > PO, container, shipment and vessel tracking and management
- > PO consolidation
- > True landed cost visibility and management
- > Direct shipments and drop shipping

## Solution Architecture

- > Service oriented architecture (SOA)
- > Microsoft® .NET framework
- > Application programming interfaces (APIs)
- > Operating system (O/S) independent
- > Multi-company, location, lingual, and currency
- > Web services

## Risk Management

- > Database performance tuning
- > System monitoring and management
- > Database replication (on-premise or hosted)
- > Data storage and retrieval
- > Full disaster recovery services

## Services & Support

- > 24-hour live help desk
- > Best practice, business process re-engineering
- > Ongoing, proactive consulting and business process reviews

- > Implementation and training
- > EDI partner relationship management including setup, monitoring, and troubleshooting
- > On-premise or cloud-hosted deployment